

## Message Text

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PAGE 01 BRASIL 07027 242059Z  
ACTION EB-08

INFO OCT-01 ARA-10 EUR-12 IO-13 ISO-00 TRSE-00 AGRE-00  
L-03 STR-04 COME-00 CIAE-00 INR-07 NSAE-00 /058 W  
-----039663 250329Z /72

R 242020Z AUG 77  
FM AMEMBASSY BRASILIA  
TO SECSTATE WASHDC 3413  
INFO AMEMBASSY LONDON  
USMISSION GENEVA  
AMCONSUL RIO DE JANEIRO  
AMCONSUL SAO PAULO

LIMITED OFFICIAL USE BRASILIA 7027

E.O. 11652: N/A  
TAGS: EAGR ETRD BR  
SUBJECT: ORGANIZATION OF SEPTEMBER SUGAR CONFERENCE

REF: STATE 198316

1. EMBOFF DISCUSSED US IDEAS ON ORGANIZATION OF SEPTEMBER SUGAR CONFERENCE (REFTEL) WITH JORIO DAUSTER OF FONMIN'S COMMODITIES DIVISION AUGUST 23. DAUSTER LED BRAZILIAN DELEGATION TO LAST SESSION OF SUGAR CONFERENCE AND WILL BE MEMBER OF DELEGATION TO SEPTEMBER NEGOTIATIONS.

2. DAUSTER'S MAIN REACTION WAS THAT MOST ITEMS ON US AGENDA WERE INTERRELATED AND THAT DISCUSSIONS COULD NOT PROCEED IN A LINEAR FASHION. HE SAID THAT, FOR INSTANCE, MANY EXPORTING COUNTRIES WOULD PROBABLY BE UNWILLING TO AGREE ON THE ALLOCATION OF EXPORT QUOTAS IN THE FIRST WEEK OF THE CONFERENCE BEFORE THERE WAS AN AGREEMENT ON THE PRICE RANGE, AND ACCORDING TO THE PROPOSED US SCHEDULE THE PRICE RANGE WOULD NOT BE DISCUSSED UNTIL THE SECOND WEEK. DAUSTER REMARKED THAT THE PRO-

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GRESS ACHIEVED AT THE RECENT LONDON CONSULTATIONS MADE HIM MORE OPTIMISTIC THAT A NEW ISA WOULD BE NEGOTIATED IN SEPTEMBER, BUT IF AGREEMENT WERE TO BE REACHED, THIS WOULD OCCUR AS A RESULT OF TWELFTH-HOUR EFFORTS BY ISO'S JONES-PERRY.

3. DAUSTER COMMENTED THAT AN AGREEMENT ON STOCKS AND

FINANCING AT THE BEGINNING OF THE CONFERENCE WOULD BE A "GOOD OMEN," AND THAT THIS WOULD FORCE THE CUBANS TO MOVE. HE SAID HE EXPECTED THAT THE QUESTION OF EXPORT QUOTAS WOULD BE DEALT WITH LARGEMLY, BUT NOT EXCLUSIVELY, BY A GROUP OF 8 OR 9 LARGE EXPORTERS. HE ACKNOWLEDGED THAT THE QUESTION OF EXPORT QUOTAS WOULD HAVE TO BE INTEGRATED INTO THE DISCUSSION AND AGREEMENT ON SPECIAL ARRANGEMENTS AND PRICE RANGE. HE THOUGHT THAT THE ISSUE OF EC MEMBERSHIP WAS A THRONY ONE THAT WOULD LARGEMLY BE DEALT WITH "IN THE CORRIDORS."

4. MINISTER OF INDUSTRY AND COMMERCE ANGELO CALMON DE SA WILL HEAD BRAZILIAN DELEGATION TO SUGAR CONFERENCE. INFORMATION ON OTHER MEMBERS OF THE DELEGATION WILL BE TRANSMITTED AS SOON AS IT BECOMES AVAILABLE.  
CRIMMINS

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SUGAR, DIPLOMATIC DISCUSSIONS, ORGANIZATION & MANAGEMENT, MEETINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Expiration:**  
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**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 77 STATE 198316  
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**Type:** TE  
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**Review Markings:**  
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